



**MEETING OF THE BOARD OF DIRECTORS
MINUTES FROM 10/30/2013**

FY 2013-2014: REV 10.2013

Board Meeting Minutes – October 30, 2013

6:40PM at Headhunters Annex, 1930 K Street, Sacramento CA

Board Members Present: Emperor 13/37 Terry Sidie (President), Emperor 39 Clarmundo Sullivan (Secretary), Jeff Davis (Treasurer), Emperor 35 Santos Rosales, Robyn Learned, Emperor 40 Gerald Filice, Empress 40 Misha Rockafeller, Grand Duke 34 Enrique Manjarrez, Grand Duchess 34 Chris Brown (aka Harmony), Grand Duchess 25 Robert Collins, Corey Hubert, ICP 40 Matt Bunch

Board Members Absent Excused: Emperor 31 Gary Vickers (Vice President), Empress 21 Racine, Empress 22 Shondra, Kenny Yerkes

Board Members Absent Unexcused: Empress 39 JoWana Piece St. James, Empress 38 Key Pears

Others Present: Ronnie Miranda, Empress Do Me Moore, Emperor 27/37 Michael Johnson

I. Meeting called to order at 6:45PM

II. Roll call was conducted by Clarmundo Sullivan

A. Quorum was established with eleven board members present at time of roll call.

III. Remarks from the Board Chair

A. Opening Remarks

1. Terry requested that board members bring copies of the meeting minutes that Clarmundo sends to each board member to avoid wasting paper and ink. He shared the meeting minutes are also available on line. Effective next board meeting only five copies will be brought to the meetings.
2. Terry shared that he will be attending Steven Rasher's Memorial Service on November 2nd. Anyone interested in going may call him.
3. Terry shared the bylaws are in the process of being reorganized. Gerald volunteered to assist.
4. Terry shared that anyone intending to be a potential candidate for CGNIE positions should not announce their intentions to run prior to Board of Review. Pre-campaigning is not permissible.
5. Terry shared investigations are still pending regarding Matt Torres, Deneka and Tyler Edwards
6. Terry acknowledged that he received thank you cards from charities that received money from the Rainbow Festival charitable disbursement. Clarmundo shared that people from out of town have expressed how impressed they were with the amount of money we distributed. Michelle from UC Davis extended an invitation for CGNIE to visit the Children's Hospital to observe how our gift will benefit the hospital. Terry shared that another \$1,500 will be given to Capital City AIDS Fund because he promised them a scholarship.

7. Terry commended the board and the E&E for doing more this year than previous years.

IV. Secretary's Report

A. Clarmundo shared that he emailed the meeting minutes to board members in advance. He didn't get any edits back. He said this will continue to get the minutes to board members in advance so we have ample time for them to review them and get questions, comments or edits back before the next board meeting.

B. Corey asked that he be added to board members present at the last board meeting minutes.

C. Matt moved to accept the minutes with corrections. Empress Misha second. Motion carried

D. Matt asked if we received the website information requested from Scott Selzam. Clarmundo shared he had received the information. Emperor Gerald noted that the website was down and expressed concern about it. Empress Misha said that Rich said it was a server issue. Michael Johnson said that we have the new hosting space. The problem is uploading all of our information on the new space. We are stuck with the VRP old server for a little while longer. We've had issues logging on, uploading files, and other issues. He said the website is down as a result of a server issue. Clarmundo shared that the out of town courts are enamored with how wonderful our website looks.

V. Treasurer's Report

A. Jeff directed the board to review the Financial Report as of 10/30/13. The first page of the report was a snapshot of all of the accounts and what the balances are. They are the bank balances and not the register balances. The Balance Sheet shows the actual balances that are in each account. The Profit and Loss shows everything has been entered and reconciled from May through October 30, 2013. He shared that if anyone had any questions or needed an entry more specified to please email him. Robert shared that there was a missing entry for monies turned in on an event which happened on 10/20/13. Jeff shared that the money may still be in the safe at Faces.

B. Jeff shared that whoever the Treasurer was CGNIE in April 2013 failed to file the state tax return for CGNIE and as a result, we received another violation notice. Jeff asked the Franchise Tax Board for an extension.

C. Jeff asked that a motion be made to accept the financial statements. Robert motioned to accept the financial statements. Matt second. Robert reminded Terry of his commitment to give the Ducal House the door and match the door monies raised during the "Witch-A-Like" event on Sunday, October 20.

D. Clarmundo congratulated Jeff on keeping the books current and accurate. He said because of his and Michael Johnson's efforts to keep CGNIE transparent, we are more credible in the community. Michael Johnson said if the financial report was approved, it would bring CGNIE's financials on the website current for each month since we've posted them on the website. Emperor Gerald shared he too had been complimented on the amount of money has been distributed to charity.

E. It was mentioned that the savings account was low and we may need to focus on increasing the saving account. Jeff said we were charged \$10 every month when there was a low balance. He said that the board should consider any money allotted for disbursements be moved and transferred to the saving account so we could keep a minimum balance and avoid the charges. Empress Misha said we should consider taking the 70% of each of our fundraisers and put it in the savings account. Michael Johnson said that we voted to do this three months ago. The board moved to accept the financial report.

F. Terry asked if Ducal Ball 2013 was finalized. Jeff said he said that in the last board meeting minutes there were two ad payments outstanding and a Shenanigan's check outstanding. He said to date, he received one of the two outstanding ad payments. The other ad outstanding is Stockton's. Terry said we basically broke even on the Ducal Ball.

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VI. Report from the Court Imperial

A. Empress Misha thanked the Board, the Duke and Duchess 3Ms and Corey for supporting the E&E and doing such a great job this last quarter. She said there was more activity on all levels and more money was raised. She felt that she was having fun. She shared the potential of making a significant change and impact on future title holders if we could keep a commitment to support each other. She thanked Golden Rule Services securing a dozen volunteers to assist with her bucket run, which raised \$408.31. Another bucket run is scheduled for Breaking Barriers. She congratulated Emperor Gerald for winning the Neptuna title and Sacramento Court for winning the Entrance trophy at Hawaii Coronation. Emperor Gerald thanked Terry for his generosity with ensuring several people attended Hawaii coronation.

B. She distributed her Empress Review document and asked board members to review the October 2013 Activity Report in the board packet. She discussed upcoming events including:

1. The Mad Scientist Party on Oct. 31 intended to raise money for a toy drive
2. Steve Rasher's Memorial Service on Nov. 2
3. Empress JoWana's "Dia De Los Muertos" fundraiser at the Kennedy Gallery on Nov. 2
4. Girls Night Out on Nov. 6 at Faces.
5. The College of Monarch's Military Bal on November 15. She said this is the first time that CGNIE has partnered with such a large organization as the Veteran's Administration. She shared we have a lot of gay veterans and this is an opportunity to show them our respect and support. Advertisement has occurred in-town and out-of-town. She asked the board to purchase and sell tickets. Proceeds will offset coronation expenses and cut a check to the VA. She said this annual fundraiser will assist future reigning E&E and will raise money for charity. This is a black and white formal event. Dress code is strictly enforced. Please cover tattoos and women's hair is to be worn in an up do.
6. CGNIE Board of Directors "Holiday Dinner" on November 24, 2013 at Faces. This is an annual, formal dinner. Terry always donates the turkeys. She asked the board to assist with providing side dishes and serving the food. Emperor Gerald's birthday will be acknowledged and he will have a show to benefit the Emperor's Fund for Mental Health, the E&E will be elevating more titles and awards will be distributed.
6. Modesto's Coronation on November 9, 2013. Empress will not be attending but Gerald will be coordinating transportation and protocol.
7. Los Angeles Coronation on November 29-December 1, 2013

C. Emperor Gerald asked the board to review his report in the board packet. He said the E&E are essentially busy every other day representing the court in the community and raising funds. He shared his Rotary Club raised \$510 at the Laughs Unlimited event October 10.

VII. Review of Monarchs Contracts

A. Clarmundo shared that the monarchs are expected to provide the board with a report of the progress for the past three months. Afterwards the board is provided an opportunity to ask questions of the monarchs and/or to express concerns about their progress and performances.

B. Empress Misha distributed her written Empress Review which included her in-town events, out-of-town events, and fundraising activities. She shared her "Night of Elegance" raised \$975 for the Camellia Fund, has donated personal art work to charities, and conducted bucket runs. Notable accomplishments included being asked to command in Salem, Reno and Calgary, MC the Boise and Portland Out-of-Town Shows, receiving the "Empress Award" in Boise, sitting on the Dias Alameda Imperial, Winning the "Princess of Neptuna" award and winning the "Sacramento Best Out-of-Town Entrance" award in Hawaii. Matt Bunch asked how much she raised. She said she wasn't sure. She said her goal is to raise \$5,000 from bucket runs, \$5-10,000 from "Night of Elegance" fundraisers, and additional funds from the Camellia Fund. She said she doesn't have a

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fundraising goal for her reign. She shared that \$20,000 net raised by an entire court in an entire year is a goal. She said that if all 19 board members raised \$500 each, we could raise \$10,000. Terry said E&E gets money from Rainbow Festival, the Fireworks booth and any monies left over from coronation expenses. She added that there are a couple of sponsorships already secured for coronation and monies coming from the Military Ball. She said the E&E goal is to have the coronation paid for before coronation weekend and distribute money to charity. Terry shared that Hawaii should serve as our coronation model because they had a sold out event and a sold out brunch. Clarmundo asked the E&E to include a section in their separate monthly reports that documents how much money each has raised that month. Empress suggested that if the E&E and the Grand Duke and Duchess are reviewed, the board members should be reviewed.

C. Emperor Gerald said he felt things were going well. He said he personal fundraising efforts have raised around \$2,000. He said he was still anticipating pledges from the “Garden Party” and had raised money from the Comedy Night. He said he is trying to raise enough money to fund a 24-hour, 7 day a week mental health hotline. His estimated that he needs to raise \$20,000 for that hotline as well as money for scholarship and Fairy Godfather’s Fund. He has been spending a lot of time in and out of town. Matt Bunch shared that there is a huge gap between the \$2,000 he has raised and the \$20,000 he needs to fund the hotline. A question was raised about the Emperor’s Fund, which was to pay for a full-time Mental Health Services Coordinator at the Gay and Lesbian Center. Emperor shared he has reevaluated his original plan and felt it would be a better use of the money to create the hotline and fund a part-time Mental Health Services Coordinator at the Gay and Lesbian Center. He shared he is researching the mental health needs of the LGBTIQ community which may or may not result in the Gay and Lesbian Center receiving funds. Terry snared that he is selling the property where the Gay and Lesbian Center is currently located. He said we need a LGBT center, a help line, and a LGBT history museum, all which should be located in the gay community. He said we need sponsors to help us buy the building. If we can purchase the Gay and Lesbian Center building, all we would have to do is fund it in the future. Michael Johnson shared that he has spoken with several people in crisis who were turned away in a nasty fashion from the center. He said if the Gay and Lesbian Center expects to receive CGNIE funds, they need to do their job and post their financial statements on their website. They need to treat the volunteers with dignity and respect and they need to be nice to the clients. He added that it’s not the building that’s the problem, but the staff in it that’s the problem. It was announced that Shara Murphy, the Executive Director of the Gay and Lesbian Center, resigned by her choice and they are not looking to fill the position in the future.

VIII. Holiday HIV/AIDS Charitable Disbursements

A. Empress Misha requested the board approve providing a \$750 contribution to Breaking Barriers and Golden Rule Services towards the purchase of gift cards to their HIV positive clients and \$750 for SIN Sacramento to offset costs for their annual Christmas party for HIV/AIDS clients. The \$2,250 would come from the Fairy Godfathers’ Fund. Empress Misha shared that she has already conducted bucket runs during this year but one specifically for SIN Sacramento. Terry asked Empress Misha to provide him a list of the money she has given out already during her reign. Empress Misha shared that monies were raised during this reign for the Fairy Godfathers’ Fund and we have not distributed any money from the fund this reign. Empress Misha made the motion and Matt second. Matt asked Clarmundo how he felt about the motion. Clarmundo shared he has done HIV/AIDS work and there is a strong correlation between suicide, poverty and homelessness and the holidays. The holiday season is the most vulnerable time for the LGBTIQ community members, especially people living with HIV/AIDS. To address this, Golden Rule Services has sponsored an annual holiday meal, Breaking Barriers has distributed holiday food baskets and CARES has done other efforts. He suggested that the Executive Directors should have a meeting to ensure they are sharing the funds and avoiding duplication of efforts. Terry asked if SIN Sacramento could send him a letter of request.

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Enrique said he said last year alone they made 900 holiday food baskets. They appreciated it very much. Michael Johnson raised a concern that SIN Sacramento a program administered through the Gay and Lesbian Center. Empress Misha said the money they get will go directly to the SIN Sacramento Christmas feed. Robyn said Lou requested that instead of giving them money they would be willing to provide receipts to CGNIE and ask for reimbursement. Matt questioned if the Fairy Godfathers' fund would be able to assist other people in need during the holidays once we gave out the holiday disbursement. Matt said we would only have \$1,100 to cover requests from people living with HIV/AIDS. Terry said we can only give out what is available. Clarmundo shared that other fundraising is being planned for Fairy Godfathers'. He added that the Fairy Godfathers' fund is a payee of last result. He is working closely with the local Fiscal Agent of the Ryan White CARE Act funds to create a way to ensure that anyone that comes to us for assistance has exhausted local existing resources first. There are other local HIV/AIDS service providers that receive money to provide a variety of resources to people living with HIV/AIDS. Enrique agreed that there are other agencies that have resources that should be exhausted. Clarmundo asked that if this motion is approved, we should request that the agencies invite CGNIE to attend, volunteer, or obtain photos (not necessarily of the clients) from the events so we have the ability to share with the community what our contribution has done. Emperor Gerald requested that Enrique and Clarmundo recue themselves from voting due to the conflict of interest. The motion carried with two abstentions. Terry said it would be great to get something in the Sacramento Bee about this.

IX. Upcoming Events

A. Terry shared that there is a coronation in Ogden, UT on November 23

B. Robyn shared information about the 3M Ball. She said the proposal is done and was submitted for approval by Terry. The event is scheduled for January 4, 2014. The location is to be determined but will be in midtown. It is estimated that with presold tickets and door tickets, there should be a projected income of \$2,600 and projected expenses is \$900. There should be a \$1,500 profit made. Robyn is asking the board to approve a \$900 budget for the event. A question was asked when the application would be ready. Michael Johnson said he was working on the application. Empress Misha provided an overview of the 3M process. The applications are made available to the community so that the community is aware of the positions and the requirements. Those interested in the positions are asked to review, complete and submit the application. There is a \$50 entrance fee. Candidates are required to prepare a talent number at the holiday show in December. At that show, candidates are issues tickets to be sold up to January 4th. On January 4th they will have their formal presentation and question and answer in front of judges. A percentage of their overall score is from ticket sales. Last year we made approximately \$3,000 on this pageant. Robyn has already secured the MCs and two professional dance troupes to perform (for free). The Gender Health Center may come in as a sponsor. Robyn made a motion to approve the \$900 3M budget. Emperor Gerald second. Robert Collins asked what the \$900 budget entailed. Robyn said the \$900 covers the DJ, the venue cost, set and decorations, a hotel stay for one night. The projected income is a low estimate. The more candidates we get, the more money that can be raised. Terry asked how soon we will know the venue. Robyn said within the next couple of days. Empress Misha said money to pay for the regalia may come from the 3M application fees or the College of Monarchs Fund. Emperor Gerald asked about the venue. Robyn shared she was looking into securing the YWCA or St. John Lutheran Church. Someone asked why not a bar and Robyn responded that if we don't have it at a bar, we can keep the revenue from the liquor sales. She said she can get beer and wine donated. Terry suggested she may want to hold it at the Bolt. Corey shared that there are people who are not comfortable in bars so alternative venues were being explored. The motion passed.

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X. College of Monarchs/Military Ball

A. Michael Johnson shared we have had ads for this event in every coronation program since August 2013. It has been on our website since August. Billy Ray secured amazing entertainment scheduled including Teddy's group, Aleska Manila from Seattle, Kristara of Alaska, Sacramento Gay Men's Chorus, the Entire Valley Veterans in full regalia, and Raquella. Ms. Manila is coming for free but all we are responsible for is her accommodations. Michael said he would put up \$100 of his own money if other people will match it or he is asking the board to take care of it. Terry said he'd match it. Terry asked the board to please contribute. Terry asked if we should ask Mother Nicole and Tom Amiano to speak. Matt Bunch said most politicians out of the country or in their district offices. Terry asked if Matt Bunch could either get Steinberg or Dickerson. Clarmundo asked if we could invite Harvey Milk's nephew to speak. Most of the approved budget has been spent. The ball will accomplish three things: 1) FDR(?); 2) 30% of what we raise goes to the College of Monarch account, which pays for coronation; and 3) it's the first monarch's ball in a long time. This is the first every Military Ball to benefit gay service members and veterans. Prior to last year, a gay Military Ball could not have happened. He shared that following things still need to be taken care of : 1) Board members need to attend; 2) The Treasurer needs to be on the door. The last thing we do that night is handing a check to the Valley Veterans; and 3) We are going to need three banks – one for the door and two for the bar. We will also need to get a credit card machine; 4) We need to bring another \$200 check written out to the venue in the event we have more than 250 attendees; 5) We need to purchase big white checks. Matt suggested that we should purchase dry erase versions of the large checks. Enrique suggested that we get the fake checks because charities like to keep the checks in their offices as a visual way to show who supports their mission. Michael Johnson requested to purchase a \$185 projector; 6) We need a liquor license which can be obtained by Rich Jones. It will cost \$25. Terry will have Bruce to order the liquor for the event. Garrett and Jena will be bartending; 7) We need to secure hors d'oeuvres. We did not originally budget for hors d'oeuvres. Michael asked Emperor Gerald what the status of obtaining a caterer to do the hors d'oeuvres. Emperor Gerald said he has placed calls. Billy Ray has approached Wal-Mart for a potential donation \$1000 donation to pay for hors d'oeuvres. If we get the check, the hors d'oeuvres are paid for. If we don't, we move with hiring a caterer. The ball schedule is almost set in stone. The opening ceremony will be the presentation of Color Guard by the Sacramento Valley Veterans. The National Anthem of the United States will be done by the Sacramento Gay Men's Chorus. Opening entertainment will be T&L Productions. The first guest speaker is Michael Williams, the President of the Sacramento Valley Veterans. He is followed by Raquela. She is followed by guest speaker Andy, from the US Veterans' Administration. He is followed by guest entertainer HIM Kristara. After her is a short intermission where people will be invited to participate in the silent auction. The Sacramento Valley Veterans are not only bringing the silent auction items but will conduct it. Then Terry will do a special presentation of Empress I Jose Sarria which will include a video. He is followed by guest entertainer HIM empress Aleksa Manila. She is followed by guest speaker Dennis Mangers. He is followed by guest entertainer HMIM Empress Misha Rockefeller. She is followed by another guest speaker spot. We can either find someone or Mark Jones could refer an active service person. Robert Collins will be obtaining short bios from all monarch who plan to attend the event. The event starts at 7pm and it ends at 9pm. Terry requested that instead of disco music that we have waltz and formal music. He reminded everyone that is a black and white tie affair. Men are expected to wear a white shirt and jacket. If men have served in the military, they may wear their uniforms. Females are expected to wear floor length gowns or uniforms if they have served in the military. No jeans are allowed. Robert Collins may be able to put advertisement about the ball at his downtown store, which will increase PR and ticket sales. He may be asked to invite a speaker from CGNIE to provide a brief presentation about the ball at his job. Robert is the On-Site Ball Coordinator. Clarmundo shared that because this is a formal event, if he or anyone sees anyone embarrassing CGNIE, they will be asked to leave.

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XI. Additional Items

- A. Robyn asked if she needed permission from the board to sign a contract with TNT. Terry said that if TNT is the vendor that the board is happy with, she didn't need a vote from the board to sign the contract. Terry asked that the new contract be presented to him and he would sign it.
- B. Terry raised a concern about why CGNIE's coronation was changed from the third week of April to May 2-3. He wanted to know why this has changed. He said we have never been the first week in May in 40 years. Empress Misha shared that it has happened before. He preferred that we keep the same third week of April so that everyone throughout the court system can plan for it every year.
- C. **There is no December board meeting!**
- D. Emperor Gerald asked about the status LaKish Scholarship Fund. Terry shared he hasn't had a report from the scholarship fund in three months. Santos shared that work has begun on the Turn About show. Terry shared that if he doesn't have a report next board meeting that he may need to consider filling the

Corey motioned to adjourn and Matt second. Meeting adjourned at 8:45PM.