



MEETING OF THE BOARD OF DIRECTORS MINUTES FROM 09/24/2013

FY 2013-2014: REV 09.2013

Board Meeting Minutes – September 24, 2013

6:40PM at Headhunters Annex, 1930 K Street, Sacramento CA

Board Members Present: Emperor 13/37 Terry Sidie (President), Emperor 31 Gary Vickers (Vice President), Emperor 39 Clarmundo Sullivan (Secretary), Jeff Davis (Treasurer), Robyn Learned, Emperor 40 Gerald Filice, Empress 40 Misha Rockafeller, Empress 39 JoWana Piece St. James, Grand Duke 34 Enrique Manjarrez, Grand Duchess 34 Chris Brown (aka Harmony), Grand Duchess 25 Robert Collins, ICP 40 Matt Bunch,

Board Members Absent Excused: Empress 38 Key Pears, Empress 22 Shondra

Board Members Absent Unexcused: Emperor 35 Santos Rosales, Emperor 29 Billy Ray, Empress 21 Racine, Kenny Yerkes

Others Present: Miguel, Ronnie Miranda, Jay, Empress Do Me Moore, Empress 34 Deneka, Emperor 27/37 Michael Johnson, Scott Selzam

I. Meeting called to order at 6:40PM

II. Roll call was conducted by Clarmundo Sullivan

A. Quorum was established with eleven board members present at time of roll call.

III. Remarks from the Board Chair

A. Opening Remarks

1. Terry said that what he is seeing lately makes him proud, including the completion of financial reports and Empress 40 Misha's hard work at the expense of her livelihood and her gallery. He commended Emperor 40 Gerald on having an event, even in the rain. It was daring because we have never charged \$100 per person. He said he is pleased to see board members attending meetings on a regular basis. He said we have always had a good reputation throughout the court system and this reign continues that reputation.
2. Terry shared Mother Jose's funeral was a great tribute to her. He had never experienced the blocking of every street and every freeway onramps for twenty miles for an individual. He was happy to see the cathedral full, the nice things shared about her and the laughter.

IV. Secretary's Report

A. Clarmundo shared that he emailed the meeting minutes to board members in advance. He didn't get any edits back. He said this will continue to get the minutes to board members in advance so we have ample

time for them to review them and get questions, comments or edits back before the next board meeting. This will save time during future board meeting minutes.

B. Matt shared that the board minutes needed to reflect that he requested that Jeff contact the person from Shenanigan's directly to make sure that the whole issue was taken care of. Clarmundo shared that he felt that was good idea because it was the treasurer's job to follow up on outstanding invoices or payments. However, someone mentioned that because Jeff didn't know who the person that needed to be contacted, that it may have been better for Grand Duke Spade to contact that person. Empress Misha clarified that we needed the Treasurer to contact the manager of Shenanigans for both events and she was told that it was put on by a production group and that Grand Duke Spade needed to provide that contact person to Jeff so he could follow up.

C. Corey mentioned that the meeting minutes didn't reflect that he wanted to be seated on the board and that a vote was taken to confirm his Community At Large Board seat. Clarmundo apologized for the omission and asked the board to welcome him again to the board.

D. Clarmundo asked that all newly seated board members to sign the Contract for Member of the Board of Directors of CGNIE.

E. Matt moved to accept the minutes with corrections. Empress JoWana second. The minutes were approved with only one opposed.

V. Report from the Court Imperial

A. Empress Misha directed the board to review the submitted "Court Imperial September 2013 Report of Activities." She shared that the Emperor's report was not attached to the board packet but was distributed at the board meeting for their review as well.

B. Empress Misha wanted to thank all the volunteers who contributed to the success during Rainbow Festival. She wanted to specifically thank the ICPRs Matt and Renee who went beyond the call of duty to organize the volunteers. She also thanked Empress Deneka, Empress JoWana and Empress Shondra who worked behind the scenes. She acknowledged past Closet Ball Queen Justin who spent the day with her conducting a bucket run, which raised an additional \$700, which will go toward coronation expenses. She encouraged the board and court members to do their own fundraisers. She said Billy Ray was a good example of a board member who has initiated fundraising.

C. Emperor Gerald said they have been busy representing CGNIE in the community. He said the Garden Party raised \$1,000 even though it was rained out. It was a lot of fun and people had a great time. He promoted the San Francisco Ducal Coronation. He encouraged anyone going to please provide Enrique his protocol. He announced the "Night of Elegance" fundraiser on September 26 hosted by Empress Misha to benefit the Camillia Fund, the "Dance of Darkness" fundraiser hosted by ICP Kyle on October 4 at Faces, a Laughs Unlimited fundraiser on October 10 in Old Sacramento hosted by the Rotary Club to benefit the Emperor's Fund for Mental Health, and the "Emperor's Birthday Celebration and Show on November 24 at Faces. Other events will be forthcoming. He also second Empress Misha's request for board members to raise money since there was a Presidential Decree a few years ago to mandate board members to donate or raise \$1,000 each. He shared a similar commitment from the board should be explored.

D. Empress Misha shared that two coronations were coming up: Portland and Hawaii. Anyone interested in attending Portland's coronation should see her. A really large group is going to both events. She also shared that she was hosting a "Mad Scientist Party" on Halloween at the Bolt.

VI. Ducal Report

A. Grand Duke Enrique shared that they held their Ducal Installments on September 15, 2013, which raised \$300.25 in raffle sales. They had a really good turnout. They installed their new house. Their biggest focus is their first out of town walk at San Francisco's Ducal Coronation. He requested that if anyone was attending to provide him their protocol by Friday or they could not walk. He wanted to submit it in a timely fashion and demonstrated that

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Sacramento was organized. He said that he posted the notification about protocol on the Sacramento Ducal House Page and requested Clarmundo to post it on the Imperial page.

B. Terry shared that if the Ducal House wanted to host a “Witch-A-Like” event on Sunday, October 20. He said he would give the Ducal House the door and he would match the door. He said he would need the flyer right away. Terry also said that there is another Sunday night available that the Ducal House could take to host a combination of events to raise funds.

VII. Military Ball

A. Terry tabled this discussion for next meeting. Terry informed the board that he has resigned from the board but would still host the Military Ball.

VIII. Thanksgiving Feed Sunday, 11/24/13

A. Terry shared that we do an annual Thanksgiving Feed and make it very nice. He said the Court could contribute \$200. Empress Misha said Emperor Gerald intended to combine it with his “Birthday Celebration and Show.” He said we used to do it fancy with candelabras and table clothes.

IX. Alternative Events

A. Terry said he liked Emperor Gerald’s idea of hosting a private party with people like Dennis Mangers and Michael Sestak and the Latina Drag Queens. Corey shared that he was creating a week-long “Master Class” series which would have established drag queens provide new court members with training on how to do a variety of things. The series would culminate with a showcase of the newly trained court members to spotlight them and provide them with titles. Terry shared another good fundraiser would be doing “La Cage Awful”, which is an event where bar owner who never do drag dress up in drag. He said he did it once and it was the most fun he had in his life. He said it could be fun, funny and raise money.

X. Announcements

A. Matt Bunch shared the Bolt will be hosting its Annual Mr. Bolt Contest and he will be one of the contestants. He said he hoped that those not going to Portland’s Coronation to would come out and support him. He said the State Legislature has made a resolution to name the Bay Bridge after Willie Brown. There is a movement to ask the Governor to veto the nonbinding resolution and instead name the bridge in honor of Mother Jose and Joshua Norton. Matt made a motion to go on official record, writing a letter to the Governor, opposing the naming of the bridge after Willie Brown and instead naming it the Norton Bridge, after Emperor Joshua Norton and Mother Jose. Empress Misha second. The board unanimously approved the motion. Matt has already drafted the letter and forwarded it to Empress Misha. He said it needed to be signed and submitted as soon as possible.

B. Because several board members will be in Hawaii, the board decided to move next board meeting to October 30, 2013 at the Headhunters Annex.

C. Empress JoWana said October 5 is Chico’s “Big Hair Ball” and the Gay and Lesbian Center’s “Red Party.”

XI. Rainbow Festival 2013

A. Terry reported that we took in as much at the gates as last year. Attendees didn’t drink as much as last year. Liquor sells may have been impacted by the closure of Hamburger Patties that day, in which it took in over \$21,000 in liquor sells. Also Oakland Gay Pride reported 100,000 attendees and some of our community members attended that. He mentioned that Burning Man (an annual experiment in temporary community dedication to radical self expression and self reliance that happens August 26 through September 2) offers participants several

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themed tents (twinky tent, leather tent, sex tents) and he believed most of the gay in California attended. They had 67,000 attendees this year. He said this type of event is exciting, interesting and different. He said if we don't do Rainbow different, it will be boring. He felt the Rainbow Festival has been boring in his opinion for some time and that's why he let someone else try to do it and do it better, however, doing it better can cost a lot of money. Robert suggested that there should be different stages for different target populations such as an R&B stage, a Latin Stage, etc. He said we should also bring more current headliners that people want to see. Enrique said we need more up and coming entertainers. Clarmundo shared that one thing that worked well was that Christina Milian. He said she was the most personable entertainer he had seen at any Rainbow he's ever attended. She had a booth where she greeted the attendees and once on stage he invited attendees to dance with her. We got a lot of love and respect as a result. Unlike Deborah Cox last year, who immediately left after her performance.

B. Terry shared that Rainbow Festival took in \$85,988.45. He said it's mainly liquor money. We are going to give out \$13,000 in charity disbursements. He said one of the benefiting organizations, the Gay and Lesbian Center, sent word to him that it wasn't sure if it wanted to be a benefitting organization of this year's Rainbow Festival. That would leave us between \$3,000-\$5,000 in the fund for next year. He said we took in the same amount of money at the gates as last year. He felt we didn't have enough booths. He said he paid outstanding debts from last year's Rainbow Festival. Jeff said we had to pay \$4,000 in 2012 Rainbow bills that we had to pay. Terry said next year we should go after corporate sponsors. He said Jack Edwards did a fundraiser in Reno one year and got about \$100,000 just by sending out good sponsorship packets. Someone said the \$7,000 that he brought in on the event he had on Thursday, the biggest sponsors were Wells Fargo. Terry said people aren't giving as much as they used to. A question was raised about giving a check to the Gender Health Center. Robyn said \$500 was supposed to be given from CGNIE and \$1,000 from Rainbow if it made money. Terry said we have an extra \$1,000 but it would affect the money intended to be used for next year's Rainbow Festival. He said he didn't have an objection to it. He said we will try to do that.

C. Terry encouraged the board to place a follow-up courtesy phone call to anyone who donates liquor to let them know the outcome of your fundraiser and a thank you letter to show your gratitude. Kenny had inquired about the Gender Health Center's event he donated liquor to and hadn't been informed about how things went. Robyn said the Gender Bender Ball raised just over \$2,000.

D. Deneka said this year's Rainbow Festival success would not have been possible without the support of Terry, Faces staff and all the other individuals who assisted.

XII. Treasurer's Reports

A. Jeff shared he didn't have the detailed financial report which he will complete later because he ran out of time as a result of working on the Rainbow Report and just returning back to the office after a few weeks. He completed and provided a print out of the bank statement so board members could see the status of each account as they stand as of today. He said he had three weeks of transactions while he was away that he had no way to reconcile to bring out a detailed report like the Rainbow Report provided. He apologized for that and said he would get it to him later.

B. Grand Duke Enrique asked if there would be specific charity line items for the Ducal monies raised for specific charities. Jeff replied that everything would be reported under Ducal what they bring in and if it's different than the 70-30 split, if it's more than that and the board approved it, let him know and he would put in a memo or notation. Terry said if they specify on their event flyer that it should go to a specific charity then CGNIE has to give 70% to that specific charity. For example, he said the Rainbow account should keep 30% of the monies raised from this year's Rainbow Festival. He said it would be great if the Ducal House could distribute charity checks at the Ducal Ball. Terry recalled how in the past benefitting agencies would receive notification that they were receiving a check and they were expected to attend to receive it. Sometimes they would even purchase tickets to attend the event where the checks were being distributed. Jeff stated that when the Grand Duke and Duchess turned in money from

a fundraiser they need to write on the envelope the show, the date and signatures. If they turned in this level of verification information, when Jeff books the information, he would know where to place it in that section of the books. Clarmundo encouraged the Grand Duke and Grand Duchess to ask the Treasurer (or anyone he designates) to attend their events and obtain a receipt.

C. Matt asked if we got closure on the Shenanigan's event. Jeff said he hasn't received anything. Matt shared how last month he requested Jeff contact the manager at Shenanigan's to figure out what happened and what needed to be sent. Jeff replied that Grand Duke Spade informed him that it wasn't the management of the venue who was responsible for the check, it was a promoter of the event. Robyn shared that the woman helped put that pride event on was a friend of hers. Robyn said she would get a hold of her and ask her about it and ask her to contact Terry. Jeff said there were still two outstanding ad payments for the Ducal Program that Grand Duke Spade was supposed to get back with him on.

D. Terry inquired how successful the Ducal Ball was. Jeff shared that he the report he shared during last month's board meeting showed, with the exception of the three income items that have not come in (two ads and Shenanigan check), that it only earned a couple hundred dollars profit after expenses. Terry requested that the Rainbow Festival Report be posted online. Michael Johnson said once the report is approved by the board, it will be posted online. Jeff clarified that this specific report was only the Rainbow Report and not a full financial report. Michael Johnson said once Jeff completes a general account report and it is approved by the board, it will be broken in pieces so that reports could be generated for May-August 2013.

E. There was discussion about which date the charitable disbursements from the Rainbow Festival would take place. Matt suggested that we hold the event earlier in week for better media coverage. He is working on securing media coverage. Terry preferred Tuesday because Headhunters has the piano bar which could provide some entertainment for the event. It was decided October 15, 2013 at Headhunters.

F. Corey made the motion to accept the Rainbow Report as presented by Jeff. Empress JoWana second. It was approved unanimously.

G. Last month's Full Report was not approved. Jeff provided an abbreviated report but wasn't approved. Jeff was supposed to provide a full report on September 10, 2013. However, the September 10 meeting was cancelled. Empress Misha motioned to accept the abbreviated report that was presented at last month's board meeting. Corey second. 9 yays, no nays and 1 abstention. The motion carried.

XIII. Website Host Status

A. Clarmundo asked that he requested Scott Selzam provide him the location and passwords to the new account for hosting, password and procedures for transfer of DNS through GoDaddy.com and any other account information he has. To date he had not provided the information. Scott shared that he was sick for the past couple of days. Scott shared that he was asked for information on how to basically log in, what software is installed, which is Wordcrest (?) which he has installed, and emails he will provide later this evening. Scott said he would provide all the information requested no later than Friday.

XIV. Approval of CGNIE Spokesperson

A. Terry asked the board to approve a spokesperson that can speak to the press in the event the President's isn't around. He suggested Matt. Terry said he could be the only one designated by the board to speak on behalf of CGNIE to the press. Clarmundo clarified that Terry was requesting the board to designate someone who could address the press about CGNIE matters but only after the board and/or Terry was consulted about this situations first. Matt said he was experienced with making things clear and concise and has served in positions like this for a living. Harmony made the motion to designate Matt Bunch as the Press Secretary for CGNIE. Robyn second. Motion carried unanimously.

XV. Other Business

A. Corey said he did a fundraiser for the Gay Men's Chorus that raised \$510 and they were supposed to get 70% . He wanted to know if he could obtain the check to present at an upcoming event of theirs.

Empress JoWana motioned to adjourn and Empress Misha second. Meeting adjourned at 7:46PM.